

Our RATER family of products provide actionable intelligence regarding your competitor's likely burden rates and labor rates.

Built on Richter & Company's proven methodology:

The wrapRATER™

A wrap rate based on real-time data and analysis performed by our Price To Win analysts and built to reflect a company's current wrap rate before fee.

The competiRATER™

An opportunity-specific competitor wrap rate analysis developed using the same process as the wrapRATER™ product but includes additional Competitive Analysis to derive a company's targeted wrap rate for an opportunity.

The laborRATER™

An opportunity-specific labor rate analysis focused on a single target and location. Developed using the same process as the wrapRATER™ and competiRATER™ products but includes fully burdened labor rates.

All RATER™ products are developed by full-time staff with real-time data (built on demand per order). Richter & Company has been developing the basis of these products since 2006 for our Price To Wins.

For more information, contact our **Business Development Team** — info@richterandcompany.com | **301.845.7300**



PLATINUM BUNDLE | 120 Credits (\$100,000)



GOLD BUNDLE | 75 Credits (\$75,000)



SILVER BUNDLE | 45 Credits (\$50,000)



BRONZE BUNDLE | 25 Credits (30,000)

wrapRATER™

1 credit

competiRATER™

2 credits

laborRATER™

6 credits

RATER™ PRODUCTS WILL BE DEVELOPED UPON REQUEST. | INDIVIDUAL RATER™ PRODUCTS TAKE 1-7 DAYS TO DEVELOP.