



PARAMETERS	
Client	
Request Date	10/1/2018
Date Needed	10/3/2018
Client	PopPop's Pizza Place
Contact Name	PopPop Joe
Contact Phone	555-555-1234
Contact Email	joe@popponspizza.com
Target	
Target Name	Benny's Bait Shop
Unit/Cost Center	N/A
DACIS Code	BBS-012
CAGE Code	X1X2X
DUNS Number	12345678
Street Address	321 Bait Shop Drive
City	Frederick
State	VA
Country	US
Postal Code	21701
Rate Type Requested	Services
Opportunity Name (if applicable)	N/A
Notes	Standard models, not tied to specific opportunity.
Model Assumptions	
Wrap Rate Formula	Standard
	$(1+(\text{Fringe Benefit Rate} + \text{Overhead Rate})) * (1+\text{G\&A Rate})$
Predominant Labor Type	Exempt
Aggressiveness Adjustment	
Business Unit Nice to Have	-1.00%
Business Unit Important	-1.00%
Business Unit Must Win	-1.00%
Corporate Must Win	-1.00%
Margin Adjustment	
Business Unit Nice to Have	-1.00%
Business Unit Important	-1.00%
Business Unit Must Win	-1.00%
Corporate Must Win	-1.00%
Prime Margin on Subs	
Profit on Subcontracts	50%
Material Handling	3%